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SET UP YOUR ACN BUSINESS

Your Upline Leaders

Name:	
Position:	

Phone:

Name:
Position:

Your "WHY"



Compensation earned from your customers

Compensation earned from your downline's customers

EARN CUSTOMER BONUSES & RESIDUAL INCOME POSITIONS & QUALIFICATIONS (getting started)

Phone:



Set a goal to earn ETL ASAP

Executive Team Leader

30

TOTAL CUSTOMER POINTS
(Personal and Downline)

ETL must maintain CQ with 30 total points

ETL \$50 (openline)



Regional Coordinator

200

TOTAL CUSTOMER POINTS

(Personal and Downline)

RC must maintain a minimum of 200 Personal Customer Points in your team with a maximum of 100 Customer Points per leg

RC up to \$150



Regional Director

600

TOTAL CUSTOMER POINTS (Personal and Downline)

A minimum of 600 total Customer Points in your team with a maximum of 200 Customer Points per leg

RD up to \$250

MONTHLY CUSTOMER BONUSES

(paid weekly)

ACQUIRE AT LEAST	FOR A TOTAL OF
5 Services & 10 Points	\$200
\$200 for every additional 3 Services & 6 Points	\downarrow
8 Services & 16 Points	\$400
11 Services & 22 Points	\$600

PERSONAL RESIDUAL INCOME

(paid monthly)

1-39 Points	3%	
40-59 Points	5%	You can earn
60-99 Points	10%	3%-20%
100-149 Points	14%	from your personal
150-199 Points	17%	customers
200+ Points	20%	

OVERRIDING CUSTOMER ACQUISITION BONUSES (CABs)*

(paid weekly)

	(рата жеекту)	
ETL	RC	RD
CQ IBO	CQ IBO	CQ IBO
\$50	\$150	\$250
1 ST GENERATION ETL	· 🗸	\downarrow
	ETL	ETL
\$0	\$100	\$200
	1 ST GENERATION RC	RC
	\$0	\$100
		1 ST GENERATION RD
		\$100

OVERRIDING RESIDUAL INCOME (paid monthly)

Level	Residuals	YOU
1	4%	
2	4%	• 6
3	4%	
4	4%	
5	4%	

Refer to the ACN Compensation Plan for complete details. Earnings as an ACN IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their ACN business, such as the sign-up fee, business support fee and annual renewal fee, as well as other possible operating expenses. As with any business, earnings and success at ACN are not guaranteed but depend primarily on the individual's persistence, effort, and results of acquiring customers personally and/or through their team. Individuals will not earn income and will lose money as an IBO if customers are not acquired.



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CREATE YOUR CONTACT LIST

This is where your IBOs, customers and referrals will come from.

Time:

OR

DON'T PRE-JUDGE!	
<u> </u>	



Date:

"Hello (Name),

I just saw something I'm very interested in. It may or may not be for you, ...however, I'm reaching out to a few of my closest friends to take a look. We're getting together on ZOOM at (Time). Can I put you down as attending?"

If they ask questions:

"I was just introduced to it myself so I don't have all the answers. You really need to see this in the same way I did."

Date:

"Hey, I have a quick question; what are you doing at ____(time) on ____(day)? (You're Free? Great!) OR (Can you change your plans??),

I just saw something I'm really excited about and I thought of you. It's a great opportunity and you will also be supporting a foundation that helps fight childhood hunger. Trust me, knowing you the way that I do, I'm sure you are going to want to hear about this! I'm inviting few of my closest friends to a virtual meeting tonight. We're getting together on ZOOM at (Time). Would you like to join us?"

Time:

If they ask questions, talk about the person, not the business:

"I was just introduced to it myself so I'd rather not try to explain it. You really need to see this in the same way I did. Based on our relationship, would you do me a favor and stop by to take a look?"

If they can't make it:

"When is the soonest we can catch up?



GET QUALIFIED - BECOME A CQ IBO

(Customer Qualified)

Earn monthly customer bonuses & position yourself to earn residual income!

Refer to page 1 of this document and the ACN Compensation Plan to discover how you can earn even more for acquiring customers.

START

INVITING!



△.vivint authorized retailer	Security & Automation (2-8 points)	XOON energy.	Energy (1-8 points)	Flash	Wireless (1-14 points)
((i)) Impact Health Sharing	Healthcare (2-6 points)	** IDSeal**	Identity Theft Protection (2-8 points)	TRU VI lifestyle	Travel (2-8 points)
€ AT&T	High-Speed Internet & Wireless (1-5 points)	DIRECTV	Television (1-3 points)	dish. Authorized Retailer	Television (5 points)
Spectrum AUTHORIZED TM RETAILER	High-Speed Internet & Wireless (1-2 points)	⋈ nmí	Payment Processing (1-3 points)	FRONTIER OAuthorized Sales Agent	High-Speed Internet (2 points)
Ziply Authorized Dealer	High-Speed Internet (1-6 points)	kinetic by windstream Authorized Agent	High-Speed Internet (1-4 points)	Business Internet	High-Speed Internet (2-5 points)
AP	Payroll & HR Solutions (4-6 points)	INTERMEDIA®	Digital Phone & Cloud Solut (0-6 points)	ions	

EARN BONUSES TO COVER YOUR SERVICES

For Independent Business Owners (IBOs)

Flash Mobile

Refer-a-Friend

Activate 5 Flash Mobile accounts and earn a FREE* line of service for every 5 accounts acquired.

XOOM Energy

PowerUP

Refer 12+ XOOM Energy Residential Natural Gas or 12+ XOOM Energy Electricity customers and receive a bonus equal to the average commodity-only charges of your customers' bills.

IDSeal

Refer-a-Friend

Enroll & authenticate 5+ customers with an IDSeal Annual plan and receive a bonus equal to the cost of your Annual service.*

With Project Feeding Kids, our customers are helping us feed children and families in need simply by becoming a customer.

IMAGINE HOW MUCH YOU CAN SAVE YEAR AFTER YEAR!

*Excludes taxes and surcharges. Terms and conditions apply.

SAMPLE Customer Acquisition Script

"Can you do me a HUGE Favor?" Or "I need your help!"

"I just started my own business offering services we all use every day."

OPTIONAL - "I'm doing this because_ (Talk about your reason why!)

"If I could offer you a better value on any of the services you use such as mobile phone, TV, internet, gas and electricity or identity theft protection, would you become one of my customers? It would mean a lot to me!!" (Talk about a specific service)

Refer to our Product Partners' Sales Guides for great conversation starters and more.



Schedule yourself for the next available virtual training, and we highly recommend you register for the next ELEVATE event.



ACN's Training Events feature training from the ACN Co-Founders as well as the top ACN leaders.

Learn from the best, become your best.

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