



SET UP YOUR ACN BUSINESS

Your Upline Leaders

Name:

Name:

Position:

Position:

Phone:

Phone:




Your "WHY"

.....




EARN CUSTOMER BONUSES & RESIDUAL INCOME

POSITIONS & QUALIFICATIONS *(getting started)*




Customer Qualified IBO

YOU



7 Personal Customer Points

from at least



3 Services

CQ MUST MAINTAIN

Set a goal to earn ETL ASAP



Executive Team Leader

30

TOTAL CUSTOMER POINTS
(Personal and Downline)

ETL must maintain CQ with 30 total points

ETL \$50 (openline)



Regional Coordinator

200

TOTAL CUSTOMER POINTS
(Personal and Downline)

RC must maintain a minimum of 200 Personal Customer Points in your team with a maximum of 100 Customer Points per leg

RC up to \$150



Regional Director

600

TOTAL CUSTOMER POINTS
(Personal and Downline)

A minimum of 600 total Customer Points in your team with a maximum of 200 Customer Points per leg

RD up to \$250

MONTHLY CUSTOMER BONUSES

(paid weekly)

Compensation earned from your customers

ACQUIRE AT LEAST	FOR A TOTAL OF
5 Services & 10 Points	\$200
+ \$200 for every additional 3 Services & 6 Points	↓
8 Services & 16 Points	\$400
11 Services & 22 Points	\$600

PERSONAL RESIDUAL INCOME

(paid monthly)

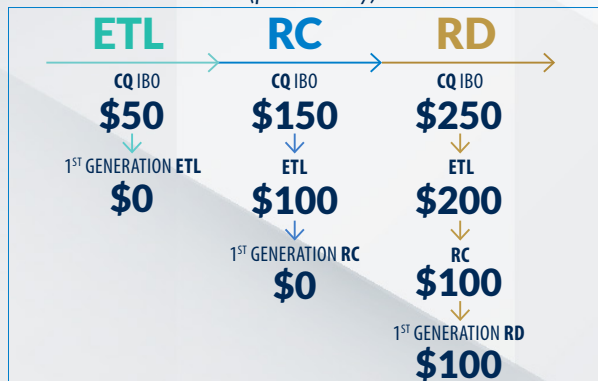
1-39 Points	3%
40-59 Points	5%
60-99 Points	10%
100-149 Points	14%
150-199 Points	17%
200+ Points	20%

You can earn **3%-20%** from your personal customers

OVERRIDING CUSTOMER ACQUISITION BONUSES (CABs)*

(paid weekly)

Compensation earned from your downline's customers




















OVERRIDING RESIDUAL INCOME

(paid monthly)



Refer to the ACN Compensation Plan for complete details. Earnings as an ACN IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their ACN business, such as the sign-up fee, business support fee and annual renewal fee, as well as other possible operating expenses. As with any business, earnings and success at ACN are not guaranteed but depend primarily on the individual's persistence, effort, and results of acquiring customers personally and/or through their team. Individuals will not earn income and will lose money as an IBO if customers are not acquired.

*Overriding CABs are paid when newly sponsored IBOs become Customer Qualified within their first 30 days.

 Security & Automation (2-8 points)	 Energy (1-8 points)	 Wireless (1-14 points)
 Healthcare (2-6 points)	 Identity Theft Protection (2-8 points)	 Travel (2-8 points)
 High-Speed Internet & Wireless (1-5 points)	 Television (1-3 points)	 Television (5 points)
 High-Speed Internet & Wireless (1-2 points)	 Payment Processing (1-3 points)	 High-Speed Internet (2 points)
 High-Speed Internet (1-6 points)	 High-Speed Internet (1-4 points)	 High-Speed Internet (2-5 points)
 Payroll & HR Solutions (4-6 points)	 Digital Phone & Cloud Solutions (0-6 points)	

EARN BONUSES TO COVER YOUR SERVICES
For Independent Business Owners (IBOs)

<p>Flash Mobile Refer-a-Friend</p> <p>Activate 5 Flash Mobile accounts and earn a FREE* line of service for every 5 accounts acquired.</p>	<p>XOOM Energy PowerUP</p> <p>Refer 12+ XOOM Energy Residential Natural Gas or 12+ XOOM Energy Electricity customers and receive a bonus equal to the average commodity-only charges of your customers' bills.</p>	<p>IDSeal Refer-a-Friend</p> <p>Enroll & authenticate 5+ customers with an IDSeal Annual plan and receive a bonus equal to the cost of your Annual service.*</p>
---	---	---

IMAGINE HOW MUCH YOU CAN SAVE YEAR AFTER YEAR!

**Excludes taxes and surcharges. Terms and conditions apply.*



With Project Feeding Kids, our customers are helping us feed children and families in need simply by becoming a customer.

SAMPLE Customer Acquisition Script

“Can you do me a HUGE Favor?” Or “I need your help!”

“I just started my own business offering services we all use every day.”

OPTIONAL - “I’m doing this because ____”
(Talk about your reason why!)

“If I could offer you a better value on any of the services you use such as mobile phone, TV, internet, gas and electricity or identity theft protection, would you become one of my customers? It would mean a lot to me!!”
(Talk about a specific service)

Refer to our Product Partners' Sales Guides for great conversation starters and more.




Schedule yourself for the next available virtual training, and we highly recommend you register for the next ELEVATE event.



ACN's Training Events feature training from the ACN Co-Founders as well as the top ACN leaders.
Learn from the best, become your best.

FOLLOW US ON SOCIAL MEDIA:

-  @acninc
-  @acnnews
-  /acnofficial
-  /acn
-  @acninc
-  acn_inc